



GOA SHIPYARD LIMITED.
Shipbuilders, Shiprepairers & Engineers.
(A Govt. of India Undertaking – Ministry of Defence)
Vasco da Gama, Goa-403 802, India.

Notice no: XOI/QTN/ 303

CIN no: U63032GA1967GO1000077

Expression Of Interest (EOI) to work as Marketing Representative of GSL for Marketing its Products in Kenya and Tanzania

Goa Shipyard Ltd. (GSL) is in the process of appointing Marketing Representative (MR) for Kenya and Tanzania for marketing its products and services in the defence and non-defence sectors in these two countries. In this regard, GSL invites proposal from interested companies / firms established in Kenya / Tanzania, for appointment as Marketing Representative of GSL for marketing GSL's products and services in Kenya and Tanzania, on mutually agreed terms and conditions. The following documents are available in this portal as part of this advertisement:

- (a) The Obligations/Scope of Marketing Representative.
- (b) Format for providing requisite details.

Interested companies / firms should have experience as Marketing Representatives in the field of Ship building & Ship repairs / Consultancy / Engineering and should be capable in accessing and convincing respective authorities / potential customers for gaining business deals for GSL.

An introductory letter for Expression of Interest (EOI) along with the filled in format mentioned above and requisite certified true copies of certificates / supporting documents may be forwarded by courier to aforesaid address for evaluation and soft copies of the same shall also be sent by email to fpg_office@goashipyard.com within 15 days of publishing of this advertisement. Any proposals from interested companies / firms by way of formation of consortium or joint venture will not be considered. Shortlisted firms will be intimated on further course of action.

GSL reserves the right to accept / reject the EOI submitted by any firm in response to this EOI, without any financial or other liabilities to GSL and without assigning any reasons thereof.